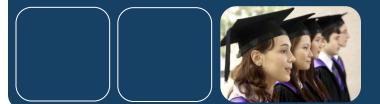
Financial Aid Community College Enrollment Management & Student Success Strategies

Pathways to College & Beyond

October 2011



Success Strategies

- Intentional Collaboration & Student Engagement
 - Streamline communication strategy
 - Automated Alerts for Activities
- Integrated Student Finance Model
 - Move from financial aid to student finance
 - Deploy financial literacy
- Targeted Intervention
 - Develop key indicators of risk
 - Create intervention systems

Streamline Communication Strategy

Intentional Collaboration & Student Engagement

- Create & utilize a comprehensive communication plan
- Communication calendar
- Integrate messages
- Use technology solutions (email alerts, portal messages, etc.)

Automated Alerts for Activities

Intentional Collaboration & Student Engagement

- Meet students where they are today – text messages, alerts, and short messages with updates.
- Send updates to notify students of financial aid transactions.

Move from Financial Aid to Student Finance

Integrated
Student
Finance
Model

- Create planning tools on paying for direct and indirect college costs.
- Develop the concept of student/parent payment plan.
- Plan for the new common award letter initiative.

Deploy Financial Literacy Program

Integrated
Student
Finance
Model

- Create programs to alert students about credit cards.
- Design programs for awareness of student loan indebtedness.
- Facilitate programs for students to learn good financial and credit management strategies.
- Create a system for maintaining loan history – the loan transcript.

Develop Key Indicators of Risk

Targeted Intervention

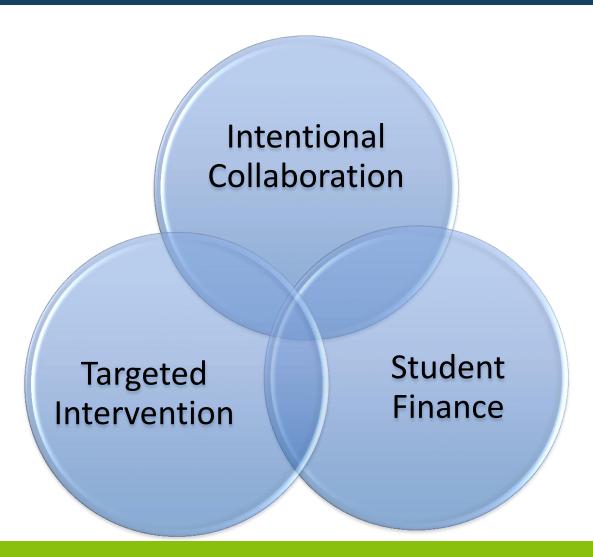
- Review the factors
 you are aware of that
 can create a profile
 for intervention:
 - Satisfactory academic progress status
 - Loan indebtedness
 - Accounts receivable status
 - Class attendance

Create Intervention Systems

Targeted Intervention

- Develop campus-wide referral system between departments.
- Create increased awareness of the risk factors.
- Monitor student cases following interventions.

Success Strategies



Contact Information

For additional follow-up:

Bob Evans
President & CEO
revans@evansconsulting.org
(202) 465-4766